

CONTRACT



KOAT
 3801 Carlisle Blvd. NE
 Albuquerque, NM 87107
 (505)884-7777

<u>Contract / Revision</u> 948995 /		<u>Alt Order #</u>
<u>Product</u> Candidate		
<u>Contract Dates</u> 09/11/12 - 09/17/12		<u>Estimate #</u> Janice Arnold Jones fo
<u>Advertiser</u> Jones/R/Congress		<u>Original Date / Revision</u> 09/06/12 / 09/06/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KOAT	<u>Account Executive</u> Beth Pfefferle	<u>Sales Office</u> Albuquerque - L
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 132.60
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

And:

DW Turner
 400 Gold Ave SW
 12th Floor
 Albuquerque, NM 87102

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/ Week	Rate	Rtn	Type	Spots	Amount
N 1	KOAT	09/11/12	09/14/12	6a A7N More In The AM	6-7a		:30				NM	3	\$990.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	-TW-F--				3	\$330.00	4.00			
N 2	KOAT	09/11/12	09/14/12	Good Morning America	7-9a		:30				NM	3	\$675.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	-TW-F--				3	\$225.00	5.00			
N 3	KOAT	09/15/12	09/15/12	Sa 6a A7N More in the AM	6-9a		:30				NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	-----S-				1	\$150.00	3.70			
N 4	KOAT	09/16/12	09/16/12	Su 6a A7N More in the AM	6-9a		:30				NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	-----S				1	\$150.00	3.90			
N 6	KOAT	09/13/12	09/14/12	Action 7 News @ 5p	5-530p		:30				NM	2	\$700.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	---TF--				2	\$350.00	5.00			
N 8	KOAT	09/11/12	09/14/12	Action 7 News @ 6p	6-630p		:30				NM	3	\$1,125.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	-T-TF--				3	\$375.00	7.90			
N 9	KOAT	09/12/12	09/14/12	Action 7 News @ 10p M-F	10-1030p		:30				NM	3	\$1,875.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	--WTF--				3	\$625.00	6.60			
N 10	KOAT	09/11/12	09/11/12	Live with Regis & Kelly 9-10a	9-10a		:30				NM	1	\$115.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			

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Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.



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<u>Contract / Revision</u>	<u>Alt Order #</u>
948995 /	

<u>Contract Dates</u>	<u>Product</u>	<u>Estimate #</u>
09/11/12 - 09/17/12	Candidate	Janice Arnold Jones for (

<u>Advertiser</u>	<u>Original Date / Revision</u>
Jones/R/Congress	09/06/12 / 09/06/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	-T-----				1	\$115.00	5.50			
N 11	KOAT	09/15/12	09/15/12	Action 7 News @ 10p Sat	10-1035p		:30				NM	1	\$400.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	-----S-				1	\$400.00	5.80			
N 12	KOAT	09/16/12	09/16/12	Action 7 News @ 10p Sun	10-1030p		:30				NM	1	\$675.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	-----S				1	\$675.00	6.30			
N 13	KOAT	09/16/12	09/16/12	Action 7 News @ 1030p Sun	1030-1105p		:30				NM	1	\$400.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	-----S				1	\$400.00	5.00			
N 14	KOAT	09/13/12	09/13/12	The View 10-11a	10-11a		:30				NM	1	\$175.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	---T---				1	\$175.00	5.50			
N 15	KOAT	09/17/12	09/17/12	6a A7N More In The AM	6-7a		:30				NM	1	\$350.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/17/12	09/23/12	M-----				1	\$350.00	4.00			
N 16	KOAT	09/12/12	09/12/12	Katie Couric M-F	2p-3p		:30				NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	--W----				1	\$150.00	3.70			
N 17	KOAT	09/17/12	09/17/12	Katie Couric M-F	2p-3p		:30				NM	1	\$150.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/17/12	09/23/12	M-----				1	\$150.00	3.70			
N 18	KOAT	09/17/12	09/17/12	Action 7 News @ 5p	5-530p		:30				NM	1	\$400.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/17/12	09/23/12	M-----				1	\$400.00	5.00			
Totals										132.60		25	\$8,480.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/17/12	25	\$8,480.00	\$7,208.00
Totals	25	\$8,480.00	\$7,208.00

Signature: _____ Date: _____

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And:

DW Turner
 400 Gold Ave SW
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<u>Contract / Revision</u> 947839 /		<u>All Order #</u>
<u>Product</u> Candidate		
<u>Contract Dates</u> 09/04/12 - 09/10/12		<u>Estimate #</u> Janice Arnold Jones fo
<u>Advertiser</u> Jones/R/Congress		<u>Original Date / Revision</u> 09/06/12 / 09/06/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KOAT	<u>Account Executive</u> Beth Pfefferle	<u>Sales Office</u> Albuquerque - L
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 138.20
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

Spots/

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 7	KOAT	09/10/12	09/10/12	Action 7 News @ 5p	5-530p		:30				NM	1	\$350.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>		<u>Rating</u>		
Week:		09/10/12	09/16/12	M-----				1	\$350.00		5.00		
Totals										138.20		26	\$8,755.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/10/12	26	\$8,755.00	\$7,441.75
Totals	26	\$8,755.00	\$7,441.75

Signature: _____ Date: _____

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Contract / Revision 947839 /		Alt Order #
Product Candidate		
Contract Dates 09/04/12 - 09/10/12	Estimate # Janice Arnold Jones fo	
Advertiser Jones/R/Congress		Original Date / Revision 08/30/12 / 09/06/12
Billing Cycle EOM/EOC	Billing Calendar Broadcast	Cash/Trade Cash
Station KOAT	Account Executive Beth Pfefferle	Sales Office Albuquerque - L
Special Handling		
Demographic Adults 35+		
		Total Ratings 138.20
IDB#	Advertiser Code	Product Code
Agency Ref		Advertiser Ref

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 1	KOAT	09/04/12	09/05/12	6a A7N More In The AM	6-7a		:30				NM	4	\$1,320.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/03/12	09/09/12	-TW----				4	\$330.00	4.00			
N 2	KOAT	09/04/12	09/05/12	Good Morning America	7-9a		:30				NM	3	\$750.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/03/12	09/09/12	-TW----				3	\$250.00	5.00			
N 3	KOAT	09/08/12	09/08/12	Sa 6a A7N More in the AM	6-9a		:30				NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/03/12	09/09/12	-----S-				1	\$150.00	3.70			
N 4	KOAT	09/09/12	09/09/12	Su 6a A7N More in the AM	6-9a		:30				NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/03/12	09/09/12	-----S				1	\$150.00	3.90			
N 5	KOAT	09/10/12	09/10/12	Katie Couric M-F	2p-3p		:30				NM	1	\$150.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	M-----				1	\$150.00	2.50			
N 6	KOAT	09/04/12	09/05/12	Action 7 News @ 5p	5-530p		:30				NM	3	\$975.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/03/12	09/09/12	-TW----				3	\$325.00	5.00			
N 7	KOAT	09/10/12	09/10/12	Action 7 News @ 5p	5-530p		:30				NM	1	\$350.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
		Week: 09/10/12	09/16/12	M-----				1	\$350.00	5.00			
N 8	KOAT	09/04/12	09/05/12	Action 7 News @ 6p	6-630p		:30				NM	3	\$1,125.00
		Class of Time - Immediately Pre-emptible without notice											
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			

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www.koat.com

<u>Contract / Revision</u> 947839 /		<u>Alt Order #</u>
<u>Contract Dates</u> 09/04/12 - 09/10/12	<u>Product</u> Candidate	<u>Estimate #</u> Janice Arnold Jones for C
<u>Advertiser</u> Jones/R/Congress		<u>Original Date / Revision</u> 08/30/12 / 09/06/12

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/03/12	09/09/12	-TW----				3	\$375.00	7.90			
N 9	KOAT	09/04/12	09/06/12	Action 7 News @ 10p M-F	10-1030p		:30				NM	3	\$1,560.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/03/12	09/09/12	-TWT---				3	\$520.00	6.60			
N 10	KOAT	09/04/12	09/04/12	Live with Regis & Kelly 9-10a	9-10a		:30				NM	1	\$100.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/03/12	09/09/12	-T-----				1	\$100.00	5.50			
N 11	KOAT	09/08/12	09/08/12	Action 7 News @ 10p Sat	10-1035p		:30				NM	1	\$450.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/03/12	09/09/12	-----S-				1	\$450.00	5.80			
N 12	KOAT	09/09/12	09/09/12	Action 7 News @ 10p Sun	10-1030p		:30				NM	1	\$675.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/03/12	09/09/12	-----S				1	\$675.00	6.30			
N 13	KOAT	09/09/12	09/09/12	Action 7 News @ 1030p Sun	1030-1105p		:30				NM	1	\$650.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/03/12	09/09/12	-----S				1	\$650.00	5.00			
N 14	KOAT	09/04/12	09/04/12	The View 10-11a	10-11a		:30				NM	2	\$350.00
Class of Time - Immediately Pre-emptible without notice													
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/03/12	09/09/12	-T-----				2	\$175.00	5.50			
									Totals	138.20		26	\$8,755.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/10/12	26	\$8,755.00	\$7,441.75
Totals	26	\$8,755.00	\$7,441.75

Signature: _____ Date: _____

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<u>Product</u> Candidate		
<u>Contract Dates</u> 09/11/12 - 09/17/12		<u>Estimate #</u> Janice Arnold Jones fo
<u>Advertiser</u> Jones/R/Congress		<u>Original Date / Revision</u> 09/10/12 / 09/10/12
<u>Billing Cycle</u> EOM/EOC	<u>Billing Calendar</u> Broadcast	<u>Cash/Trade</u> Cash
<u>Station</u> KOAT	<u>Account Executive</u> Beth Pfefferle	<u>Sales Office</u> Albuquerque - L
<u>Special Handling</u>		
<u>Demographic</u> Adults 35+		
		<u>Total Ratings</u> 132.60
<u>IDB#</u>	<u>Advertiser Code</u>	<u>Product Code</u>
<u>Agency Ref</u>		<u>Advertiser Ref</u>

*Line	Ch	Start Date	End Date	Description	Start/End Time	Days	Length	Spots/Week	Rate	Rtn	Type	Spots	Amount
N 19	KOAT	09/12/12	09/14/12	Sa A7N More In The AM	5-6a		:30				NM	1	\$120.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	--WTF--				1	\$120.00	0.00			
N 20	KOAT	09/15/12	09/15/12	Sa 6a A7N More in the AM	6-9a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	-----S-				1	\$150.00	0.00			
N 21	KOAT	09/16/12	09/16/12	Su 6a A7N More in the AM	6-9a		:30				NM	1	\$150.00
		<u>Start Date</u>	<u>End Date</u>	<u>Weekdays</u>				<u>Spots/Week</u>	<u>Rate</u>	<u>Rating</u>			
Week:		09/10/12	09/16/12	-----S				1	\$150.00	0.00			
Totals										132.60		28	\$8,900.00

Time Period	# of Spots	Gross Amount	Net Amount
08/27/12 - 09/17/12	28	\$8,900.00	\$7,565.00
Totals	28	\$8,900.00	\$7,565.00

Signature: _____ Date: _____

(* Line Transactions: N = New, E = Edited, D = Deleted)

Notwithstanding to whom bills are rendered, advertiser, agency and service, jointly and severally, shall remain obligated to pay to station the amount of any bills rendered by station within the time specified and until payment in full is received by station. Payment by advertiser to agency or to service or payment by agency to service, shall not constitute payment to station. Station will not be bound by conditions, printed or otherwise, on contracts, insertion orders, copy instructions or any correspondence when such conflict with the above terms and conditions. Four weeks advance cancellation notice is required unless otherwise specified.

Hearst television inc, does not discriminate in the sale of advertising time, and will accept no advertising which is placed with an intent to discriminate on the basis of race or ethnicity. Advertiser hereby represents and warrants that it is not purchasing broadcast air time under this advertising sales contract for a discriminatory purpose, including but not limited to decisions not to place advertising on particular stations on the basis of race or ethnicity.